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Fiscal decentralization and deficits: International evidence

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ABSTRACT

This paper investigates macroeconomic effects of fiscal decentralization, which has been a neglected area of research. Panel evidence for 16 countries over 1980–1998 indicates that expenditure and revenue decentralization reduce budget deficits. A principal finding is that the fiscal disciplining effect of fiscal decentralization increases with population size. Interestingly, absence of local elections is associated with greater effectiveness of fiscal decentralization. The benefits of expenditure decentralization decrease with ethnolinguistic fractionalization and quality of governance.

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1. Introduction

Fiscal decentralization (FD) occurs through devolution of responsibilities for public spending and revenue collection from the central to local governments. FD has been a feature of economic reform programs based on the following arguments: (i) decentralization of spending increases efficiency because local governments have better local information and hence can better match policies with the preferences of citizens (Samuelson, 1954; Oates, 1972, 1993); (ii) decentralization of fiscal activity increases accountability and transparency of public good delivery (de Mello, 2000a); and (iii) taxpayers are more willing to cooperate with the accountable local governments (Wasylenko, 1987). Following on from these arguments, we would predict that FD decreases government deficits. With the exception of De Mello, 2000b), this prediction has not received much attention. De Mello (2000b) examined fiscal structures in a number of countries and reported negative effects on fiscal balances due to coordination failures in intergovernmental fiscal relations, especially in low-income countries. The study reported here goes beyond de Mello (2000b) in addressing the role of the institutional and structural factors that influence the relationship between FD and budget deficits and in treating separately expenditure and revenue decentralization.

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¹ Panizza (1999), in an overview of the theoretical literature on FD, groups studies according to optimal division of powers (decentralization theorem), the role of organization costs, and competition among jurisdictions.

² See however King and Ma (2001) and Neyapti (2004), both of which found a negative relationship between revenue decentralization and inflation. Davoodi and Zou (1998) found a negative relationship between FD and growth in less developed countries. Martinez-Vazquez and McNab (2006) view the empirical evidence on the relationship between FD and growth as mixed. Thiessen (2003) demonstrates that, for high-income OECD countries, there is an intermediate level of FD beyond which the positive growth effect disappears. Jin and Zou (2002) demonstrate that expenditure decentralization increases the size of aggregate government but revenue decentralization has the opposite effect. Kappeler and Välilä (2008) show based on European data that FD boosts the relative share of economically productive public investment such as infrastructure.

³ De Mello (2000b) measures coordination failures due to common pool and agency problems by expenditure decentralization and sub-national revenue autonomy and dependency.

An investigation of the effects of FD on budget deficits should address both expenditure and revenue aspects of FD. The literature emphasizes that decentralization of fiscal expenditures may increase the efficiency of local public good delivery when a country is large, heterogeneous, or ethno-linguistically fractionalized because it is especially in these cases that local governments are in a better position than the central government to assess local preferences.⁴

While decentralizing budgetary spending may be efficiency enhancing, expenditure and revenue decentralization can have drawbacks. Local governments may have limited tax bases or fail to take full advantage of existing tax bases, and local debt issuance and management capacity may be limited.⁵ Limited revenue autonomy of local governments implies that their expenditure autonomy is also limited, making local governments mere spending units of central governments. The common pool problem arising from not-fully internalized costs of local fiscal actions may lead fiscal imbalances to increase. These disadvantages may be so great as to outweigh the increased likelihood of taxpayer compliance in revenue collection when fiscal activity is decentralized. Moreover, FD without an effective central redistributive system may result a more unequal income distribution if revenue bases vary across regions (see, for example, Zhang, 2006 and Bouton et al., 2008).

There are various arguments against expenditure decentralization. First, local governments may lack of economies of scale in the provision of public goods; information and coordination costs may be higher for local governments because of lack of institutional and administrative capacity. Secondly, if local vested interests are powerful, decentralization may increase corruption and social fragmentation in the absence of local accountability. Thirdly, decentralization may increase competition and political tension among local governments. Fourthly, coordination problems across different tiers of the government may lead to a deficit bias and thus hinder fiscal reforms and implementation of macroeconomic adjustment. Finally, the central government may unable to credibly commit to a hard-budget constraint (no bailout of the local government) due to political concerns (Goodspeed, 2002). The literature therefore proposes arguments both in favor and against the effectiveness of fiscal decentralization in improving fiscal performance. Tanzi (2000) notes that the effectiveness of FD in improving allocative efficiency depends on such factors as the size of country, the extent of privatization in the economy; ability of local governments to raise revenue; transparency; and local administrative and institutional capacity.

In view of the foregoing arguments and the common pool problem (see Hillman, 2009 chapter 9), decentralization of fiscal activity is predicted to increase the fiscal burden. This problem can in principle be limited or eliminated through local accountability and "good governance". Efficiency gains of fiscal decentralization in large heterogeneous countries may compensate for the increase in the spending bias. I account for structural and institutional factors, including country size, quality of governance, local accountability, and the extent of ethnolinguistic fractionalization and test the hypothesis that the disciplining effect of FD is conditioned by these factors.

The evidence presented in this paper provides strong support for the hypothesis that both expenditure and revenue decentralization reduce budget deficits. The effectiveness of fiscal decentralization in reducing deficits is enhanced by greater population, although deficits increase with population size on average. There is also suggestive evidence that the benefits of FD through fiscal discipline increase when governance and local accountability are inadequate. Ethnolinguistic fractionalization enhances the effectiveness of revenue decentralization in achieving fiscal discipline but not expenditure decentralization. Output growth, income levels, and governance and local accountability reduce budget deficits. The impact of the size of the government is significantly positive, as expected. These results generally survive robustness tests.

The structure of the paper is as follows. Section 2 presents the data and methodology. Section 3 reports the empirical findings. Section 4 concludes.

2. Data and methodology

Sub-national levels of government are not uniform across countries. For consistency, this study takes the sum of local and state and provincial levels of government where both available as the indicator of sub-national government activity. ¹⁰ Expenditure decentralization is measured as the share in total government spending of the spending of both state and provincial governments and local governments (*FDexp*). Revenue decentralization (*FDrev*) is measured in the same manner, using data on revenues

⁴ Adam et al. (2008) provide evidence in favor of increased public sector efficiency associated with FD in the OECD region. Kyriacou and Sagales (2009) show that the evidence regarding FD's effect on government efficiency depends on countries' level of development and institutional characteristics.

⁵ There may be legally imposed limitations on sub-national borrowing in some cases.

⁶ See, for example, Blanchard and Shleifer (2000), and Bradhan and Mookherjee (1998).

⁷ Based on a study of Russian case, Fleinkman and Pleakanov (2005) observe that decentralization distorts incentives particularly in rentier regions, and propose a higher degree of intraregional decentralization in such regions.

⁸ Among the empirical cross-sectional studies, de Mello (2000a) shows that higher *social capital*, defined as confidence in government, civic cooperation and associational activity, is positively related with fiscal decentralization. De Mello and Barenstein (2001) also find evidence that good *governance* is positively related with sub-national spending levels, and the higher are non-tax revenues the stronger is this relationship. Fisman and Gatti (2002) find a strong negative relationship between expenditure decentralization and *corruption*, although Treisman (2000) observes no significant relationship between the two variables, due possibly to different measures of corruption and inclusion of more control variables. Based on the case of China, Chen (2004) argues that revenue decentralization may lead to a helping-hand form of corruption. Case studies on the effects of FD are generally inconclusive (see, for example, Barrett, 2000; Dethier, 2000; Eaton, 2001; Faguet, 2001; Feltenstein and Iwata, 2005; Hope, 2000; Lin and Liu, 2000; Neyapti, 2005; Norris et al., 2000).

⁹ See for example Panizza (1999), Von Braun and Grote (2002), and De Mello (2000a). Tanzi (2008) argues that historical and global developments are important for determining optimal fiscal arrangements (see also Vaubel, 2009, and Tanzi, 2009). Stegarescu (2009) proposes that integration has increased FD in the OFCD region

¹⁰ For a check of robustness, I also repeated the regression analysis using two other alternative definitions of decentralization: i) the ratio of state and provincial government expenditure (or revenues) to the total of central and state and provincial expenditures (or revenues) and ii) the ratio of local spending (or revenues) to the total of central and local expenditures (or revenues). The results of those regressions are discussed.

instead of expenditures.¹¹ The main source of these data, detailed descriptions of which are provided in Appendix 1, is the Government Financial Statistics of the IMF.

Drawing on the discussions by Oates (1972) and Panizza (1999), I focus on the "decentralizable" part of fiscal spending to correctly measure the extent of decentralization; social security and defence spending are considered to account for the main part of non-decentralizable government spending. Because social security spending is larger in high-income than low-income countries, the exclusion of this component avoids a potential bias in the results.¹²

The data covers up to 19 years of observation, ranging from 1980 to 1998, for 16 countries. ¹³ The panel is unbalanced and the number of observations is 172 and 203 for the estimations of *FDexp* and *FDrev*, respectively. ¹⁴ The estimations are separately run for *FDexp* and *FDrev*. ¹⁵

Based on the above descriptions of *FDexp* and *FDrev*, the following models are estimated, where FD is used as a generic notation to refer to either *FDexp* or *FDrev*:

$$(\textit{Def} \, / \, \textit{GDP})_{it} = \alpha_0 + \alpha_1 \textit{FD}_{it} + \alpha_2 (\textit{FD}_{it}^* \textit{I}_{ii}) + \alpha_3 \textit{G}_{it} + \alpha_4 \textit{GDPgr}_{it} + \alpha_5 \textit{GNIpc}_{ii} + \alpha_6 \textit{I}_{ij} + \epsilon_{it}$$

The subscript *it* stands for country *i* at time *t*. *Def/GDP* stands for general government budget deficits in percentages of GDP; *G* is the ratio of general government expenditures in GDP; *GDPgr* is the growth in real GDP; and *GNIpc* is the (log of) per capita gross national income. G is added to the estimation since government size is often argued to cause inefficiency and thus higher deficits. *GDPgr* is added to control for business cycles since they also have potential to affect the size of deficits. ¹⁶ *GNIpc* is used as a proxy for the level of development.

 I_{ij} in the above model stands for the various country-specific and institutional characteristics, denoted by subscript j, that hardly change over time but changes across countries. Those characteristics (j's) that the literature suggests to be related with the outcomes of FD are: country size, proxied by population (pop); the extent of ethnolinguistic fractionalization (pop); governance indicators and; local accountability (pop), which is proxied by a dummy that takes the value of one in case local elections exist and zero otherwise. The average of the six indices of Kaufmann et al. (2002), namely, control of corruption; rule of law; political instability; governmental efficiency; voice and accountability; and regulatory quality, are used as a measure of governance (pop). Each of these variables (pop) where pop is to 4) are rescaled to numbers that range between 0 and 1 (see Appendix 1 for explanations and Appendix 2 for summary statistics). The resulting four indices, pop, pop

Brambor et al. (2006) point out that the marginal effect of FD on Def/GDP should be observed by constructing confidence intervals for the estimates of $(\alpha_1 + \alpha_2)$ over the possible values of I_j . If the interval lies above (below) the zero line, then the effect is significantly positive (negative). Hence, one can identify the range of I_j values for which the effect of FD can be said to be significant. The authors show that even when the coefficient α_2 is insignificant, it is possible to have a significant marginal effect of FD for a substantive range of I_j values. In the next section, I adopt this method to evaluate the effects of FD on deficits.

2.1. Model specification

Noting the limited country coverage of the panel due to data deficiencies, a fixed effects model is not a preferred method of estimation (see, for example, Kennedy, 1997). A fixed effects model is inappropriate also because some of the key right hand side variables are invariant over time. On the other hand, random effects specification is also rejected based on the Hausman test results.²⁰

¹¹ I do not account for idiosyncracies in fiscal accounts across countries with regard to the extent of the separation of local revenue collection authority and expenditure autonomy from the central government. The data may therefore have measurement problems, such as in case of shared revenues or grants appearing as own revenues of local governments in some countries, leading to a possible positive bias in the measurement of revenue decentralization.

¹² Once the social security and defence components of government spending are excluded, indicators of expenditure decentralization appear much higher in high-income than low-income countries.

¹³ The country list consists of: Austria, Australia, Bolivia, Brazil, Canada, Colombia, France, Germany, Iran, Malaysia, Mexico, Portugal, South Africa, Spain, Switzerland and the US.

¹⁴ In the regressions estimated with *FDrev*, the number of observations rises to 220 and 206 when using state and provincial level of data and local government level data, respectively. The number of observations in the regressions estimated with *FDexp* does not change across alternative definitions.

¹⁵ While the FD terms are both negatively significant in the separate regressions (using a basic model that employs the rest of the control variables but not the interactive terms), when both are employed in the regression *FDrev* is positive and significant, due possibly to high collinearity between *FDrev* and *FDexp* (0.91).

The data source for these variables is International Financial Statistics of the IMF.
 The estimates for each of all the six governance variables are based on an analysis of wide-ranging data sources — comprised of both polls and surveys

conducted in individual countries (see, Kaufmann et al., 2002).

18 Brambor et al. (2006) show that, to avoid inconsistencies in the estimation, it is necessary to include all of the constitutive terms in the regression that

involves multiplicative interaction terms, as is done for the FD terms in this paper.

¹⁹ Brambor et al. (2006) show that it is incorrect to decide on the inclusion of the interactive term simply by looking at the significance of the coefficient of the interactive variable.

²⁰ Hausman (1978) proposes a test for the correlation between individual effects and explanatory variables. The null hypothesis is that, assuming that both OLS and GLS are consistent, OLS is inefficient, the alternative being OLS is consistent but GLS is not. Rejection of the null hypothesis thus leads to the rejection of random effects model, in favor of fixed effects (see Hsiao, 1986, Greene, 1993, or Baltagi, 1995). The null hypothesis of random effects specification being consistent is rejected at 1% level of significance; for the baseline model, reported in column 1 of both Tables 1 and 2, the Chi-Square Test is 288.9 for FDexp and 20.9 for FDrev, both significant at 1% level.

Table 1 Estimation results with expenditure decentralization (FDexp).

Dependent variable: budget def	ficits/GDP						
Method: OLS with robust stand	ard errors						
Explanatory variables:	I	II	III	IV	V	VI	
Constant	0.14*** (6.16)	0.14*** (6.28)	0.14*** (5.32)	0.32*** (5.48)	0.22*** (5.31)	0.16*** (5.55)	
Trend	- 0.001*** (-4.03)	- 0.001*** (-5.00)	(0.32) $(0.001**$ (-2.47)	- 0.001 (-1.59)	$(0.01)^*$ $(0.001^{**}$ (-2.23)	-0.002*** (-3.72)	
Exp. Decentr.(FDexp)	-0.08*** (-5.38)	- 0.09*** (-5.00)	-0.07*** (-3.05)	-0.42^{***} (-4.35)	-0.35^{***} (-4.60)	-0.17*** (-5.08)	
FDexp-extreme	(-1)	0.02*	0.02**	0.01	0.03**	0.01	
G	0.21*** (7.82)	0.22*** (8.05)	0.25*** (8.46)	0.28*** (9.62)	0.25*** (8.20)	0.26*** (8.58)	
GDP gr	-0.001** (-2.15)	- 0.001*** (-2.18)	-0.001 (-1.42)	-0.001 (-1.51)	-0.001** (-2.15)	-0.001** (-2.10)	
log(GNIpc)	-0.02*** (-4.07)	- 0.01*** (-4.08)	-0.02*** (-4.31)	-0.03*** (-4.49)	-0.02*** (-4.01)	-0.01*** (-2.29)	
FDexp*population			-1.06*** (-3.46)				
FDexp*governance				0.43*** (3.43)			
FDexp*local elec.dummy					0.25*** (2.80)		
FDexp*ethnoling.frac.						0.13*** (3.04)	
Population			0.78*** (4.22)	0.22*** (8.13)	0.18*** (7.50)	0.16*** (7.30)	
Governance			0.05 (1.53)	-0.10*** (-2.61)	-0.03*** (-2.14)	-0.03 (0.94)	
Local elections			-0.02* (-1.74)	0.01 (0.55)	-0.03*** (-2.14)	- 0.01 (-1.19)	
Ethnoling.Frac.			0.004 (0.56)	-0.03*** (-2.90)	-0.01 (-1.30)	-0.05** (-2.29)	
Adjusted <i>R</i> -square Wald test for the FD terms	0.41	0.42 30.28***	0.57 13.84***	0.57 0.48	0.55 13.63***	0.55 2.83*	
Number of countries	16	16	16	16	16	16	
Number of observations:	177	177	177	177	177	177	

Notes: Figures in parentheses are the *t*-ratios.

To investigate the stationary of the basic model (reported in column 1 of Tables 1 and 2), Levin–Lin–Chu (LLC) tests, assuming homogenous unit root processes, are performed for each of the model variables. After correcting for serial correlation and using the lag lengths according to the Schwartz Information Criteria (SCI), LLC-test results (see Appendix 4) indicate that, the FD terms are trend-stationary. Accordingly, a trend term was added to estimate the above specification.

To explore the endogeneity of the FD terms, the Hausman test of endogeneity is employed. To this end, FDexp (FDrev) is regressed on all the right hand side variables and lagged deficits. This exercise reveals that in many of the specifications involving different I_j 's and FD terms either the lagged deficit term is insignificant or only marginally significant, or the inclusion of the residuals from this first stage regression reveals no significant effect, or both.²² As a result, in what follows FD is treated as an exogenous variable, where the estimations are conducted using OLS with heteroscedasticity correction in the error terms.²³

3. Estimation results

In this section, the main hypothesis of the paper, that fiscal decentralization has a significant relationship with budget deficits especially under certain structural and institutional conditions, is tested using both expenditure (*FDexp*) and revenue measures of fiscal decentralization (*FDrev*).

Tables 1 and 2 report the estimation results of the model for *FDexp* and *FDrev* as the dependent variable, respectively. Columns I and II in both tables report a version of the above model excluding the I_j terms so as to mark the improvements in the explanatory power of the model brought about by the addition of these terms, which are reported in the subsequent columns. Column II

^{***, **} and * indicate significance at 1%, 5% and 10% levels, respectively.

²¹ Maddala (1998) reports that LL-test, and not the IPS test, is appropriate for panels that are unbalanced as the one employed in the current paper.

²² The results are available from the author upon request.

²³ In addition to correcting for heteroscedasticity, estimations that also allow for autocorrelation correction has been performed, leading to slightly weaker but virtually the same results as those currently reported in the paper.

Table 2 Estimation results with revenue decentralization (FDrev).

Dependent variable: budget de	ficits/GDP					
Method: OLS with robust stand	lard errors					
Explanatory variables:	I	II	III	IV	V	VI
Constant	0.17***	0.18***	0.16***	0.18***	0.22***	0.16***
	(7.62)	(8.75)	(5.94)	(4.22)	(6.72)	(5.11)
Trend	-0.001***	-0.001***	-0.001***	-0.002***	-0.001***	-0.002***
	(-4.94)	(-4.82)	(-5.22)	(-5.17)	(-4.59)	(-5.49)
Rev. Decentr.(FDrev)	-0.03**	-0.07**	-0.04	-0.12	-0.41***	-0.07
	(-2.07)	(-2.89)	(-1.16)	(-1.15)	(-4.79)	(-1.50)
FDrev-extreme		0.04***	0.02	0.02	0.002	0.01
		(2.68)	(1.18)	(0.66)	(0.10)	(0.51)
G	0.20***	0.21***	0.25***	0.26***	0.24***	0.26***
	(8.33)	(9.15)	(9.67)	(10.03)	(9.24)	(9.77)
GDP gr	-0.001	-0.001	-0.001	-0.001	-0.001**	-0.001
_	(-1.59)	(-1.54)	(-1.38)	(1.53)	(2.01)	(1.59)
log(GNIpc)	-0.02***	-0.02***	-0.02***	-0.02***	-0.02***	-0.01**
	(-5.86)	(-6.55)	(-3.71)	(-3.15)	(-4.42)	(-2.47)
FDrev* population			-0.69*			
• •			(-1.88)			
FDrev*governance			, ,	0.09		
e e e e e e e e e e e e e e e e e e e				(0.65)		
FDrev*local elec.dummy				` ,	0.40***	
,					(3.88)	
FDrev*ethnoling.frac.					(****)	-0.04
3						(-0.64)
Population			0.40***	0.15***	0.15***	0.14***
F			(2.64)	(5.08)	(6.22)	(6.57)
Governance			-0.02	-0.06**	-0.02	-0.05**
Governance			(0.91)	(-2.12)	(0.65)	(-1.95)
Local elections			-0.02**	-0.01*	-0.05***	-0.01
Local elections			(-2.22)	(-1.69)	(-3.75)	(-1.56)
Ethnoling.Frac.			-0.001	-0.01	-0.001	-0.01
Zamoniga ide.			(-0.20)	(-0.73)	(-0.09)	(-0.79)
Adjusted R-square	0.35	0.36	0.48	0.47	0.48	0.47
Wald test for the FD terms	0.33	0.50	3.91**	0.25	0.83	0.80
Number of countries	15	15	15	15	15	15
Number of observations:	209	209	209	209	209	209
Nulliber of observations.	203	209	203	203	203	209

Notes: Figures in parentheses are the *t*-ratios.

reports the results of this basic model after including an additional term, *FDexp-Extreme* (and *FDrev-Extreme*), that stands for the "extreme values" of FD.²⁴ This modification is made to explore the potentially different effects of high and low values of FD on deficits. In view of the significance of this term, it is kept for the rest of the regressions.

Due to the high level of collinearity among the interaction terms l_j (see Appendix 3), the regressions in columns III to VI are reported with one interaction term at a time.²⁵ Based on Brambor et al. (2006), Appendix 5a and 5b provide the plots of 95% confidence intervals for the marginal effects of *FDexp* and *FDrev* on deficits, respectively, in case of the four l_{ij} terms, each of which is measured within the interval of [0, 1] as described in the previous section.

The results reported in Columns I and II of both Tables 1 and 2 primarily indicate that both FDexp and FDrev have negative and significant effects on deficits. Following Thiessen (2003), the extreme values of both FDexp and FDrev are also included in the estimation, although their positive effect on deficits is not robustly significant. In all the regressions reported in Tables 1 and 2, the size of the government (G), the trend term, the level of economic development $(\log(GNlpc))$, and economic growth (GDPgr) have a significant effect in the expected directions: the first being positive and the rest being negative, although the significance of GDPgr is not robust. In addition, direct effects on deficit of both the population size and the local elections dummy are significant, where the sign of the first one is positive and of the latter one is negative.

^{***, **} and * indicate significance at 1%, 5% and 10% levels, respectively.

²⁴ Extreme values of FD are selected by adding and subtracting one standard deviation to the median values of the respective FD measure observed in the current sample. Hence, the extreme values are those above 0.60 and below 0.20 for FDexp, and above 0.35 and below 0.05 for FDrev. Alternatively, the square of the FD term is used in order to explore the non-linearity in the effect of FD, as was originally done in Thiessen (2003). This alternative yields very similar results to those with the extreme values. Since the squared term is highly correlated with the actual series (97%), however, I prefer to report the results with the extreme values in order to single out the effects of relatively high or relatively low values of FD.

²⁵ Appendix 3 shows that most of the interactive terms, indicated by shaded cells, exhibit correlations both with each other and with the FD terms by more than 80%.

²⁶ The variability for the local election dummy comes from the less developed sample, where the negative sign may imply moral hazard.

The most interesting contribution of the current study is the interpretation of the interactive terms. The graphs in Appendix 5a, constructed on the basis of the reported coefficient estimates and their variance/covariance matrices, lead to the following observations. The higher the size of the population, the higher is the deficit reducing effect of *FDexp*.²⁷ While for all possible ranges of ethnolinguistic fractionalization *FDexp* has a deficit reducing effect, this effect declines with the extent of ethnic fractionalization, possibly due to the disadvantages of increased competition among the heterogeneous groups.²⁸

For the most part of the possible range of governance measures, *FDexp* has a deficit reducing effect; however, this effect declines as governance improves. Good governance already has a negative effect on deficits and *FDexp* has less and less marginal contribution to this effect as governance improves. Similar to the case of governance, it appears that the presence of local elections already accounts for low deficits and *FDexp* does not contribute to this effect, at least in the sample investigated in this paper. Noting that the variation for the local elections dummy arises due to the set of less developed countries only, an alternative explanation can be that the presence of local elections coupled with FD may induce moral hazard in the form of lower tax collection incentives for local governments so as to increase their reelectability.²⁹

Investigation of the corresponding graphs for *FDrev*, as shown in Appendix 5b, reveals the following observations. As in the case of *FDexp*, *FDrev* has a significant deficit reducing effect for all possible ranges of values of population, and this effect increases the greater the size of population. The impact of having local elections on the deficit reducing effect of *FDrev* is similar to the case of *FDexp*, however, the deficit reducing effect of *FDrev* is not affected by either *gov* or *ethnoling*.

3.1. Testing robustness with alternative measures of FD

As a separate experiment, a combined measure of *FDexp* and *FDrev* is formed by simple averaging of these two measures (call it *FD*). Using this measure, estimations yield the same findings as above for the case of population; in addition, however, ethnolingusitic fractionalization, governance and local elections now all appear to contribute to the effectiveness of FD in reducing deficits.³¹

In another experiment with variable definitions, instead of the extreme values of FD, the effect of only the extremely high values of FD on budget deficits is investigated. This experiment leaves the formerly reported results virtually unchanged.

The regressions reported above are also repeated using "state and provincial" and "local" data, separately.³² The results of these regressions, especially in the case of state and provincial level data, are mostly similar to the results reported above, and therefore are not reported.³³ The differences from the previously reported findings are as follows. Using only local level data, local elections do not appear to matter for the effectiveness of *FDexp*, whereas the effectiveness of *FDrev* increases with *ethnoling* and decreases with *gov*. With the state and provincial level data, the only difference observed is the significant effect of lower values of *ethnoling* on the effectiveness of *FDrev*. In conclusion, these exercises robustly reveal that the effectiveness of FD in reducing deficits increases with the size of population.

Stegarescu (2005) argues that the share of sub-national spending (or revenues) in general government spending (or revenues) is potentially a problematic measure of fiscal decentralization since it does not necessarily reflect the actual assignment of fiscal resources and responsibilities to the sub-national units of the government. This author therefore proposes alternative measures of both tax and revenue decentralization (RD) that incorporates legal aspects of fiscal decision making. Comparing *FDrev* with Stagerascu's measures of RD for four countries reveals that *FDrev* exhibits a downward bias in comparison with RD2 and RD3 for three of them.³⁴ While the current analysis does not employ Stegarescu's measures partly due to insufficient match between the two data sets, replicating this study using those measures may be a subject for future research.

As noted in Ebel and Yilmaz (2002) and Stegarescu (2005), grants and transfers can be mechanism for the central government to exercise control over sub-national decisions. In order to obtain measures of fiscal decentralization that potentially eliminate such biases, ³⁵ I replicated the estimations after adjusting the current measures of FD by subtracting grants from revenues and transfers from expenditures of both the sub-national and general government. This adjustment reduces the number of data points by 28 for both of the resulting measures of fiscal decentralization (*expdec* and *revdec*). The FD measures used in the current study are generally higher than these adjusted measures, although the magnitude of biases is not notable in many cases. ³⁶ The marginal

 $^{^{27}}$ To control for the size of the country, I alternatively used the *area* of the country (also normalized between 0 and 1, like the other I_j terms). The results are virtually the same as in case of population and are therefore not reported.

²⁸ The negative direct effect of *I*_{ethnoling} is due to the LDC sample only; a reverse effect is observed in the DC sub-sample. These results are available from the author upon request.

²⁹ The dummy takes the value of 1 for all developed countries in the sample.

³⁰ Note that the variation for the local elections dummy comes from the less developed countries only; it takes the value of 1 for all developed countries in the sample.

 $^{^{31}}$ These results are available from the author upon request.

³² The number of observations in regressions where FDrev is used rises to 226 and 212, respectively, when state and provincial level data and local level of government data are used. The number of observations in the regressions using the alternative definitions of FDexp does not change.

 $^{^{33}}$ One exception is that the formerly observed anomalous positive coefficient of *FDrev* in interaction with I_{gov} is no more significant in regressions using both state–provincial and local level data.

³⁴ A comparison for a subset of observations identified in view of Table A3 of Stegarescu (2005) can be seen in Appendix 6.

³⁵ IMF-GFS does not provide data that distinguish between conditional/unconditional or rule-based versus discretionary grants or transfers.

³⁶ Data on grants and transfers are missing for Iran and Mexico, in addition to several yearly observations for the other countries in the list. Calculated differences between FD measures and Stegarescu's measures, which are available from the author upon request, are of the order of less than 0.01.

effects of both *expdec* and *revdec* are observed to increase in the population size, as has been reported earlier, while the other variables do not seem to affect their effectiveness. If the adjusted measures are indeed more unbiased estimates of fiscal decentralization, these findings strengthen the observation that the effectiveness of both types of fiscal decentralization increases with the size of population.

4. Conclusions

The research on the relationship between socio-economic variables and fiscal decentralization (FD) has been rather inconclusive about the benefits of FD. The current paper is the first to investigate the effect of FD on government budget deficits in a panel sample, explicitly accounting for the structural and institutional factors that the literature suggests affect this relationship.

The evidence that has been presented reveals a significant negative effect of fiscal decentralization on deficits. The findings however also caution about an unconditional policy recommendation of fiscal decentralization, as the evidence also reveals that country characteristics and institutional features significantly influence the effectiveness of fiscal decentralization in reducing deficits. The current study indicates that the effectiveness of fiscal decentralization in reducing deficits is enhanced by the size of population, even though deficits, on average, are positively associated with population size.

The results also draw attention to the following observations. While expenditure decentralization is more effective in case of low degrees of ethnolinguistic fractionalization and governance, these features do not seem to influence the effectiveness of revenue decentralization. FD also seems to be more effective in the absence of local elections, which may be associated with moral hazard in less developed countries. Because different specifications of the FD variables reveal different effects of ethnolinguistic fractionalization, governance, and local elections on the effectiveness of FD, deriving policy conclusions may require further analysis in larger samples.

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Appendix 1. Variable descriptions and sources

Deficit/GDP	Overall deficits (% of GDP)	IMF —International Financial Statistics
Exp. Decentr.(FDexp)	Expenditure decentralization:	IMF —Government Financial Statistics
	=(total expenditures of state, provincial and local governments)/	
	(total government spending – social security,	
	welfare and defence spending)	
Rev. Decentr.(FDrev)	Revenue decentralization:	IMF —Government Financial Statistics
	=(total revenues of state, provincial and local governments)/	
CICDD	(total government revenues)	IMP International Figure del Charletine
G/GDP	= Total government spending/GDP	IMF —International Financial Statistics
GDPgr	GDP growth rate (constant LCU)	IMF —International Financial Statistics
GNIpc	=(Log of) gross national income per capita	IMF —International Financial Statistics
Population (I_{pop})	Index of population	World Bank, WDI
	=(Population/1 billion, such that all values in the sample range	
	between 0 and 1)	
Governance (I _{gov})	Average of the "normalized" indices of 6 governance indicators.	Kaufmann et al. (2002)
	The individual indices are "normalized" between 0 and 1, where	
	1 corresponds to the largest value for each of the 6 indicators	
	among the original set of 102 countries.	
Local elections (I _{locelec})	Dummy variable	Beck et al. (2001); also see Database of
	=(1 if local/state governments locally elected; =0, otherwise).	Political Institutions, The World Bank.
Ethnoling.Frac. (I _{ethnoling})	Index of ethnolinguistic fractionalization	Easterly and Levine (1997)
	The numbers are "normalized" between 0 and 1, where	
	1 corresponds to 93, the largest value (Tanzania) among the	
	102 countries in the original data set.	

Note: calculations are available upon request from the author.

Appendix 2. Data coverage and summary statistics

Country	Period	Period average								
		Exp. decentralization	Deficit/GDP	G	GDPgr	Population	Governance	Local elections	Ethnoling.Frac.	GNI per capita (in logs)
Australia	1980-97	0.53	0.01	0.42	3.19	0.02	0.89	1	0.34	9.64
Austria	1980-94	0.42	0.05	0.54	2.21	0.01	0.87	1	0.14	9.57
Bolivia	1986-98	0.24	0.03	0.23	3.49	0.01	0.40	1	0.73	6.67
Brazil	1980-97	0.42	0.07	0.40	2.63	0.15	0.49	1	0.08	7.82
Canada	1980-97	0.70	0.04	0.56	2.34	0.03	0.89	1	0.81	9.69
Colombia	1982-86	0.35	0.02	0.17	2.96	0.03	0.30	1	0.06	7.09
France	1982-84	0.38	0.03	0.58	1.52	0.06	0.76	1	0.28	9.25
Germany	1995–96	0.57	0.02	0.56	1.25	0.08	0.85	1	0.03	10.26
Iran, Islamic Rep.	1980-89	0.03	0.07	0.26	0.54	0.05	0.33	0	0.82	8.01
Malaysia	1985–95	0.21	0.03	0.34	6.96	0.02	0.52	1	0.77	7.84
Mexico	1980-97	0.23	0.05	0.24	2.66	0.08	0.47	1	0.32	7.96
Portugal	1987-88	0.07	0.08	0.38	6.94	0.01	0.78	0	0.01	8.38
South Africa	1984–85	0.23	0.04	0.36	1.38	0.03	0.54	1	0.95	7.74
Spain	1980–97	0.36	0.05	0.44	2.45	0.04	0.81	1	0.47	9.07
Switzerland	1980-84	0.73	0.00	0.39	1.66	0.01	0.95	1	0.54	9.78
United States	1980-98	0.60	0.03	0.41	2.65	0.25	0.85	1	0.54	9.96
DC average:		0.53	0.03	0.48	2.29	0.06	0.86	1.00	0.45	9.57
LDC average:		0.22	0.05	0.30	3.44	0.05	0.48	0.73	0.47	7.69
For regressions w	Period	Period average								
		Rev. decentralization	Deficit/GDP	G	GDPgr	Population	Governance	Local elections	Ethnoling.Frac.	GNI per capita (in logs)
Australia	1980-97	0.28	0.01	0.42	3.19	0.02	0.89	1	0.34	9.64
Austria	1980-94	0.27	0.05	0.54	2.21	0.01	0.87	1	0.14	9.57
Bolivia	1986-98	0.20	0.03	0.23	3.49	0.01	0.40	1	0.73	6.67
Brazil	1980-97	0.25	0.07	0.40	2.63	0.15	0.49	1	0.08	7.82
Canada	1980-97	0.53	0.04	0.56	2.34	0.03	0.89	1	0.81	9.69
Colombia	1980-86	0.19	0.01	0.17	3.03	0.03	0.30	1	0.06	7.09
Germany	1992-98	0.33	0.02	0.55	1.51	0.08	0.85	1	0.03	10.19
Iran, Islamic Rep.	1980-89	0.05	0.07	0.26	0.54	0.05	0.33	0	0.82	8.01
Manie	1980-98	0.21	0.04	0.24	2.78	0.08	0.47	1	0.32	7.98
Mexico	1990-98	0.06	0.01	0.19	4.05	0.02	0.43	1	0.63	7.36
Peru			0.05	0.44	3.58	0.01	0.78	0	0.01	8.97
Peru Portugal	1987-98	0.06	0.05	0.44						
Peru Portugal	1987-98 1980-98	0.06 0.13	0.05	0.38	1.82	0.04	0.54	1	0.95	7.97
Peru Portugal South Africa					1.82 2.45	0.04 0.04	0.54 0.81	1	0.95 0.47	7.97 9.07
Peru Portugal South Africa Spain	1980-98	0.13	0.04	0.38						
Peru	1980-98 1980-97	0.13 0.15 0.45 0.41	0.04 0.05 0.00 0.03	0.38 0.44	2.45 1.51 2.65	0.04 0.01 0.25	0.81 0.95 0.85	1	0.47	9.07 10.22 9.96
Peru Portugal South Africa Spain Switzerland	1980-98 1980-97 1980-98	0.13 0.15 0.45	0.04 0.05 0.00	0.38 0.44 0.46	2.45 1.51	0.04 0.01	0.81 0.95	1 1	0.47 0.54	9.07 10.22

Source: based on the sources and author's own calculations reported in Appendix 1.

Appendix 3. Correlations among the major variables used in the empirical analysis

	FDexp	FDexp- extreme	Fdrev	FDrev- extreme	FDexp* population	FDexp* governance		FDexp* ethnoling.frac.	FDrev* population	FDrev* governance	FDrev* local elec.	FDrev* ethnoling.frac.	Population	Governance	Local elections	Ethnoling. Frac.
FDexp	1.00															
FDexp-extreme	0.09	1.00														
Fdrev	0.91	-0.17	1.00													
FDrev-extreme	-0.27	0.66	-0.40	1.00												
FDexp*population	0.35	0.13	0.36	-0.33	1.00											
FDexp*governance	0.96	0.00	0.88	-0.35	0.26	1.00										
FDexp*local elec.	0.99	0.10	0.90	-0.24	0.35	0.94	1.00									
FDexp*ethnoling. frac.	0.75	-0.38	0.837	-0.6	0.20	0.78	0.73	1.00								
FDrev*population	0.33	0.08	0.38	-0.35	0.99	0.26	0.33	0.21	1.00							
FDrev*governance	0.92	-0.17	0.96	-0.46	0.28	0.96	0.91	0.85	0.30	1.00						
FDrev*local elec.	0.92	-0.13	0.99	-0.35	0.36	0.88	0.93	0.80	0.38	0.95	1.00					
FDrev* ethnoling.frac.	0.68	-0.47	0.83	-0.68	0.18	0.71	0.66	0.98	0.21	0.82	0.80	1.00				
Population	0.17	0.10	0.20	-0.26	0.97	0.07	0.18	0.03	0.96	0.11	0.21	0.03	1.00			
Governance	0.77	0.13	0.64	-0.20	0.15	0.89	0.77	0.58	0.14	0.80	0.65	0.47	-0.03	1.00		
Local elections	0.06	-0.57	0.22	-0.68	-0.04	0.17	0.04	0.65	-0.01	0.27	0.17	0.68	-0.11	0.03	1.00	
Ethnoling.Frac.	0.57	0.31	0.49	0.26	0.20	0.45	0.63	0.27	0.19	0.40	0.58	0.21	0.12	0.40	-0.29	1.00

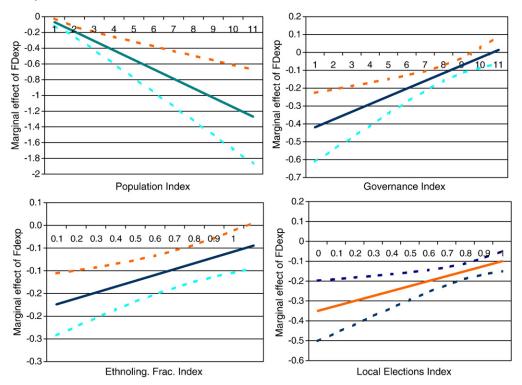
Note: shaded cells indicate correlations that are more than 80%.

Appendix 4. Panel unit root test results

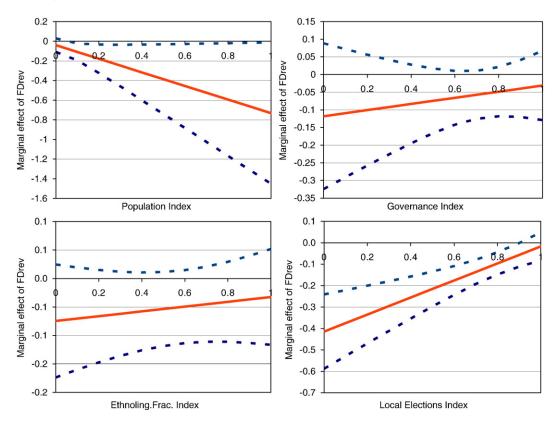
	DefGDP	GDPgr	G/GDP	FDexp	FDrev	lnGDpc
LLC-test: p-value	- 1.930	- 11.719	-2.366	0.897	-0.379	2.430
	0.030	0.000	0.009	0.815	0.352	0.993
LLC-test:	With Linear Tre	-11.456	-3.885	-3.064	-2.478	-1.792
<pre>p-value Optimal lags(*):</pre>	0.030	0.000	0.000	0.001	0.007	0.037
	3	2	2	3	2	2

^(*) Based on Schwatz Information Criteria.

Appendix 5a. Determining the range of significance for the marginal effect of $FDexp^*I_{ij}$ (Dashed lines show the 95% confidence band)



Appendix 5b. Determining the range of significance for the marginal effect of $FDrev^*I_{ij}$ (Dashed lines show the 95% confidence band)



Appendix 6. Comparing FDrev with Stegarescu (2005)'s measures for 1996-2001, where available

Country:	RD1	RD2	RD3	FDrev
Austria	0.13	0.34	0.34	0.25
Australia	0.31	0.31	0.31	0.33
Canada	0.57	0.57	0.57	0.53
US	0.47	0.47	0.47	0.42

(Note: RD1, RD2 and RD3 are taken from Figure 3 of Stegarescu, 2005.).

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